



## **JOB POSTING**

---

**TITLE OF POSITION:** KPKX Account Manager  
**DEPARTMENT:** KPKX "The Peak" Sales  
**STATION & LOCATION:** 98.7 The Peak – Phoenix  
**HOURS:** 8:00 a.m. – 5:00 p.m. / Monday-Friday  
**FLSA STATUS:** Exempt (Salaried)  
**POSTED DATE:** 7-13-10  
**CLOSING DATE:** 10-12-10 or Until filled

**POSITION OBJECTIVE:** Generate advertising revenue by developing new customers while growing sales from existing customers to meet or exceed goals.

### **POSITION REQUIREMENTS:**

- **Business experience** - in sales, media sales, marketing, communications or related field.
- **Proven sales professional** – with a successful track record in sales.
- **Highly motivated** – with a strong desire to achieve sales objectives
- **Relationship builder** – builds long-lasting business relationships with clients.
- **Creative marketer** – utilizes marketing expertise to help clients get results.
- **Positive attitude** – maintains a positive and cooperative rapport with staff, management, and clients.
- **Team player** - works effectively in a team environment.
- **Professional** - projects an appropriate professional appearance and demeanor.
- **Ethical** - works in compliance with Company policies and procedures and is ethical in all business dealings.
- Has a valid driver's license.

### **PREFERRED QUALIFICATIONS, BUT NOT REQUIRED:**

- Prefer someone who has worked in a radio broadcasting environment, or related field.

### **PHYSICAL DEMANDS:**

- Receive, process, and maintain information through oral and/or written communication effectively.
- Substantial physical movements (motions) of the wrists, hands, and/or fingers.
- Lift, move, and carry up to 20 pounds on occasion.
- Ability to extend hand(s) and arm(s) in any direction with good eye and hand coordination

Bonneville Phoenix Radio Group  
Attn. Human Resources  
7740 N. 16<sup>th</sup> St., Suite 200  
Phoenix, AZ 85020

Fax: (602) 464-5592  
Web Site: [www.987thepeak.com](http://www.987thepeak.com)

Qualified candidates are invited to download the application available on our web site at [www.987thepeak.com](http://www.987thepeak.com).

Questions can be directed to Human Resources [hr@bicphx.com](mailto:hr@bicphx.com). We do not allow walk-in candidates.

To be considered an application must be submitted by fax, email, or mail for current posted position(s).

Resume is accepted when accompanying our application. Unsolicited resumes will not be accepted. If you are offered employment by Bonneville International Corporation, you will be asked to sign an agreement to arbitrate any disputes that may arise between you and Bonneville regarding your employment with the company prior to commencing employment with the company.

*An Equal Opportunity Employer*